

CASE STUDY

Hempsons

- Accurate cost allocation
- Improved document efficiency
- Increased productivity
- Automated document scanning from all print devices
- Fully managed service
- Well executed installation
- The latest print hardware



Deployment of software and 24 devices in tight timescales

The Client

Hempsons gives certainty in an ever changing legal landscape. Clients can rely on Hempsons for the legal help, guidance and advice they need to thrive in the new NHS commissioning landscape.

Hempsons are helping commissioners and providers keep ahead of their legal responsibilities as they develop on an almost daily basis.

The Background

Hempsons' London office had been supported by Apogee since 2011. With additional offices in Manchester, Harrogate and Newcastle, the challenge set out in the tender was to find a solution that utilised up to date technology, while enabling staff to adapt quickly to the change.

The firm needed to upgrade and improve its document production capabilities, and also required a solution that enabled accurate client cost allocation.

“Apogee’s Strategic Accounts team were effective in responding to tender and the Project Management team conducted a smooth roll-out.

To date we’ve had very few problems, and the solution was a complete change away from our previous software and hardware. I can say it has been a tremendous success.”

The Solution

It was clear that the technology requirement was for an integrated platform of Multifunctional Devices that would allow staff to distribute documents **effectively**, meeting the needs of a demanding workflow and client base.

With the assistance of Nikec Solutions, Apogee recommended Canon ImageRunner Advance machines with Copitrak software. Copitrak was considered to be the most **effective solution** to the software requirements in this legal environment, and Canon devices had proven to be an effective platform with other legal clients using Copitrak.

The Outcome

Having **reviewed** Copitrak and visited Apogee clients, Hempsons chose Apogee and Nikec ahead of other competing suppliers. The firm is benefitting from a fully managed service, and a **reliable cost allocation** and **recovery solution**.

Hempsons is now enjoying improved **efficiency** as a result of enhancements to document production and distribution across its business. Cost allocation has also been significantly **streamlined**, thanks to the increased **productivity** made possible through Copitrak.



See how our Managed Print Services can help your business, by contacting us on:

0345 300 9955

www.apogee corp.com