

170 multifunction devices implemented in just 3 weeks

The Company

RSM is an independent global firm of chartered accountants and business advisers. They are a top provider of audit, tax and consulting services to middle market leaders globally. RSM has around 3,500 partners and staff in the UK and access to more than 37,500 people in over 110 countries across the RSM network.

The Problem

Following the acquisition of Tenon the print environment needed to be quickly rationalised as each company had conflicting equipment, software and service agreements. The inherited fleet required updating if it was to meet the needs of the combined businesses.

RSM needed to find economies of scale, and a supplier who could provide national support for all hardware and software. There was also a very small window for implementation and roll out across multiple locations around the UK.

The Solution

A rapid assessment of the fleet quickly revealed that the existing devices would not be suitable to meet the company's needs. Apogee immediately started to identify suitable hardware and software.

With severely restricted timescales, Apogee managed a rapid project implementation of 170 devices that would complement the equipment that could be retained. Solutions for tracking costs and improving security were also included.

“Apogee was the only company we spoke to who were able to quickly mobilise and install all of the devices within very tight timescales. We now have the ability to accurately track costs and improve document security, and we know we’ve got the service backup we need.”

Benefits to RSM

- Consolidated infrastructure
- Rapid deployment
- Improved tracking, cost control and security
- Bespoke Service Level Agreements
- National service coverage

Nationwide deployment in just 3 weeks

With 170 new multifunction devices installed at 39 UK locations and a number of suitable machines retained, RSM now has a single, seamless Managed Service solution. With powerful software, the company is now able to track and allocate print costs and usage for individual use.

Secure printing has been introduced to improve security, and RSM is also benefitting from a dedicated account management team, bespoke SLAs and national service coverage.

